

How to become a supplier.

How to apply

Site-related products and contracted services

The process to provide site-related products requires your company to accept our Terms and Conditions of Purchase and submit a W-9. To obtain a copy of our Terms and Conditions, contact Supply Chain Management at Supplier.Diversity@crowncastle.com.

To work at our sites for construction, maintenance, antenna installation, site acquisition, civil work, fiber work, utility work, lawn care, engineering, and regulatory services, you'll need to send information about your company to Supplier.Diversity@crowncastle.com.

Company information can include:

- Capabilities Statement
- Certificates
- Contact Information

Non-site-related products & services suppliers

The process to apply for qualification to provide non-site-related products and services simply requires your company to accept our Terms and Conditions of Purchase and submit a W-9. To obtain a copy of our Terms and Conditions of Purchase, contact Supply Chain Management at Supplier.Diversity@crowncastle.com.

Special requirements for contracted services

Invoicing payment terms

Our standard payment term is net 45 days. You will be required to 1) accept electronic payments from Crown Castle, 2) comply with the Release and Waiver of Lien documents, and 3) prepare and electronically submit invoices that meet Crown Castle's invoice requirements.

Release and Waiver of Lien (RWOL)

If you are providing construction services subject to a lien, we require that you pay all subcontractors and obtain an unconditional waiver of lien prior to sending an invoice to Crown Castle.

How we award business

The vast majority of business is awarded through our district offices throughout the United States. Vendors who demonstrate successful business performance may be invited to perform additional work in other districts.

About Crown Castle

Crown Castle owns, operates and leases more than 40,000 cell towers and approximately 60,000 route miles of fiber supporting small cells and fiber solutions across every major US market. This nationwide portfolio of communications infrastructure connects cities and communities to essential data, technology and wireless service—bringing information, ideas and innovations to the people and businesses that need them.

Areas of opportunity

Services

Construction

- Access Roads
- Antenna and Line Installation
- Collocation Site Construction
- Electrical
- Fiber Work
- Foundations
- Grounding
- Microwave Path Alignment
- Raw Land Site Construction
- Rooftop Site Construction
- Small Cell Network Construction (iDas/oDas)
- Tower Erection
- Tower Reinforcement
- Waveguide/Sweep Testing

Construction Management

- Design/Build
- Materials Specification
- Permitting
- Pre-Construction Consultation
- Site Visit, Feasibility, Budget Analysis

Consulting Services

- AM Detuning
- Drive Testing
- EME and NIR Studies
- Environmental Assessment: NEPA, Phase I & II, SHPO
- FAA 2C & 1A Certification
- Interference/Inter-Modulation Studies
- RF Emissions
- Site Acquisition:
 - Leases, Title, Regulatory
 - Compliance, Site Identification
- Surveying

Engineering

- Certified Welding Inspections
- Construction Drawings
- Geo-Technical Reports
- Materials Analysis
- Modification Drawings
- Non-Destructive Testing:
 - Dye Testing, Level II Ultrasonic Testing (UT), Magnetic Testing (MT)
- Post-Construction Inspections
- Site Plans
- Structural Analysis
- Tower Mapping
- Zoning Drawings

Repair & Maintenance

- Generator Maintenance
- Grounds Keeping
- HVAC Maintenance
- Lighting Service:
 - System Repair and Replacement
- Site Maintenance:
 - Compound Repair and Improvement
- Tower Audits/Inspections
- Tower Maintenance

New/Emerging Market Services

- EF&I Services
- Fiber Poptic Testing and Qualification (PMD/CD)
- Network and Inventory Audit (Fiber/Equipment/Facilities)

Products

Towers

- Accessories
- Antennas
- Antenna Mounts
- Grounding Products
- Ice Bridges
- Jumpers
- Transmission Lines

Small Cell Network Construction (iDas/oDas)

- Antennas
- Conduits
- Enclosures
- Fiber Optic Cables
- Hand-Holes
- Lightning Protection
- Underground Electrical Vaults
- Wireless Networking Equipment

Repair & Maintenance

- Batteries
- Concealed Communication Towers
- Electrical Supplies
- Equipment Shelters
- Flags
- Generators
- Hand Tools
- Locks
- Paint/Coatings
- Replacement Lamps
- Safety Equipment
- Signage
- Standard Communication Towers
- Testing Equipment
- Tower Construction
- Tower Lighting:
 - Dual, Medium Intensity, High Intensity, Red Systems, White Systems

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